

HOSPITALITY MATCH

April 14 - 16, 2019 | The Biltmore Hotel | Coral Gables, FL

2019 PROSPECTUS

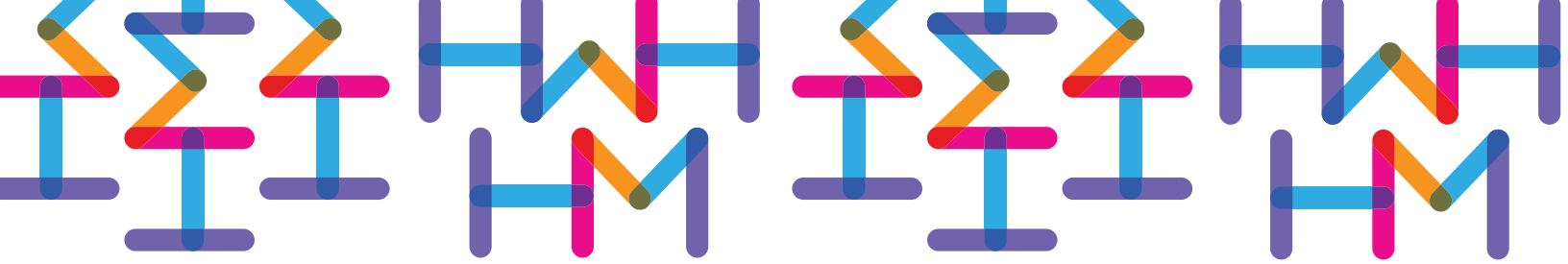
PRESENTED BY:



PRODUCED BY:



Sign up to be a supplier: hospitalitymatch.com/supplier



HOSPITALITY MATCH

1 TABLETOP DISPLAY.

50+ HIGHLY QUALIFIED HOSPITALITY DESIGN PROFESSIONALS.

3 PRODUCTIVE DAYS.

With a **guaranteed 20 meetings per supplier** and a full slate of casual networking activities, Hospitality Match offers you the opportunity to build relationships with hospitality design decision-makers actively working on projects. We leverage our industry relationships for the selection of qualified hospitality design professionals. We also guarantee our delegates have an active pipeline and are responsible for the specification or purchase of design elements for their projects.

HERE'S HOW IT WORKS:

YOU SELECT YOUR MEETINGS

Choose in advance pre-qualified hospitality design professionals from top design firms, purchasing companies and hotel groups.

WE ORGANIZE YOUR MATCHES

Simply set up a tabletop display and you're ready for two days of 20-minute, one-to-one meetings.

YOU REAP THE BENEFITS

Hospitality Match is an alternative way to connect with up-and-coming talent and well established firms in the industry in a relaxed environment conducive to business exchange.

PACKAGE INCLUDES:

- A minimum of 20 one-to-one meetings
- Airport shuttle transfers
- Three-night hotel stay

- Food and beverage
- Directory listing with full-page ad and group photo
- Networking events

- Rapid Fire session*

**(limited opportunity for suppliers to participate. first-come, first-served.)*

YOUR COST:

1 representative - \$12,200

2 representatives - \$16,800

3 representatives - \$19,000



SCHEDULE OF EVENTS:

Times are tentative and subject to change

SUNDAY, APRIL 14

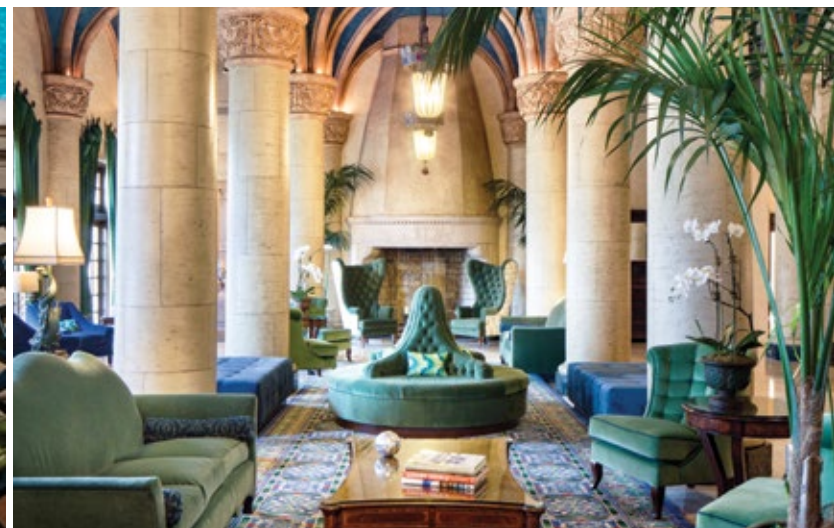
- 2:00 pm – 7:00 pm Registration
- 2:00 pm – 6:00 pm Supplier Tabletop Setup
- 7:00 pm – 8:00 pm Welcome Reception
- 8:00 pm – 10:00 pm Welcome Dinner

MONDAY, APRIL 15

- 8:30 am – 10:00 am Continental Breakfast / Networking Event
- 10:15 am – 12:30 pm One-to-One Meetings (6 time slots)
- 12:30 pm – 1:15 pm Networking Lunch (assigned seating)
- 1:30 pm – 3:45 pm One-to-One Meetings (6 time slots)
- 6:15 pm – 10:00 pm Team Building Activity / Dinner / Drinks

TUESDAY, APRIL 16

- 8:30 am – 10:00 am Continental Breakfast / Networking Event
- 10:15 am – 12:30 pm One-to-One Meetings (6 time slots)
- 12:30 – 1:15 pm Networking Lunch (assigned seating)
- 1:30 pm – 3:45 pm One-to-One Meetings (6 time slots)



100%

of delegates plan to specify/buy a sponsors' product for a future project (within the next 12 months) as a result of one or more of their meetings.

70%

of delegates have only attended Hospitality Match.

90%

of delegates plan to specify/buy a sponsors' product for an upcoming project as a result of one or more meetings.

100%

of delegates have said they would recommend Hospitality Match to others in the industry.

90%

of suppliers would recommend Hospitality Match to others in their field.

BUYER/SPECIFIER FEEDBACK

"I love having the short 20-minute speed dates with the vendors. It gives you just enough time to get the info you need and want. The conversations are targeted and productive!"

Meghan Scott, Interior Designer, //3877

"Everyone I met has the potential to advance my business. I can see myself specifying from any one of the vendors at this event."

Christen Derby, Principal, CDID Hospitality

SUPPLIER FEEDBACK

"The captive audience, meaningful connections and strong leads sets Hospitality Match apart from other match making events."

Ana Cunningham, Vice President, Creative Matters

"Hospitality Match is more relaxed and laid back, friendlier and more intimate than other events"

Eric Constantino, Manager, D'Style

QUESTIONS ABOUT BECOMING A SUPPLIER:

Associate Publisher/Business Development Manager:

Melani Beattie | 312.218.5691

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QUESTIONS ABOUT THE EVENT:

Events Manager:

Megan Baughman | 513.263.9393

megan.baughman@emeraldexpo.com

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